

Erasmus for Young Entrepreneurs

SUCCESS STORY

New Entrepreneur

Name and Surname: Filip Rochowiak

Country: Poland

Age: 22

Status: Unemployed/student

Sector: Tourism

Name of business/website: -

Picture:



Host Entrepreneur

Name and Surname: Michał Książek

Country: Spain

Age: 35

Experience: 15 years watersports instructor, 8 years watersport center manager and owner

Sector: Tourism, hospitality, watersports, customer service

Name of business/website: Club Mistral Canarias

S.L./ fbcgrancanaria.com

Picture:



Details of exchange:

Date of exchange: 10.08.2022 – 12.09.2022

Duration of exchange:

Brief introduction (max. 1.000 characters): Who are the participants, how did they discover EYE, why did they decide to participate, what were the expected benefits,...

I have the most experience in my professional life in tourism and tourist service. Qualified sports are my favourite form of tourism, especially water sports and sailing. I learned about EYE from people who participated in this program. When looking for my HE, I was guided by a place about water sports such as surfing and windsurfing. My HE's windsurfing school seemed to be the best place to develop my knowledge of sport and tourism. I wanted to learn more about running a business connected to the water sports, see how does it look like to own a windsurfing school abroad and provide services like that in more challenging spot than lakes in Poland or Puck Bay. I expected as well to learn new skills that will be very useful to start my own company in the future.

Activities undertaken (max. 1.000 characters): Examples, description of the relationship between the two entrepreneurs,...

Most of my history has been related to windsurfing. I learned to organize training groups in the ocean which can be really challenging spot. I was taught how to teach and provide effective and more important safe lessons on waves, shore break, rocky beaches. I learned how to behave in the water depending on the tide level, wind strength and direction. I gained additional knowledge about the service and repair of equipment such as boards, sails, booms paddles and a lot more what allows to be almost independent in terms of gear. In addition, I got to know new booking programs and knowledge of creating a website.

Benefits achieved (max. 1.000 characters): Future prospect of cooperation, skills developed, contacts made...

Recognition for me of the new Spanish tourism market. Gaining new contacts in sailing, surfing, tourism and physiotherapy in Gran Canaria. I had an opportunity to see how some of the best windsurfing schools in the world are run and compare that to what I saw in Poland. I met a lot of great and very experienced windsurfing instructors and riders who taught me a lot and introduced me to other water sport centres.. I also gained new knowledge and technique about the methodology of windsurfing training in wavy water.

Quotation regarding the experience: (NE max. 300 characters)

I've had the time of my life. My experience has grown to a very high level of knowledge and practice. In my whole life, I haven't acquired so much new knowledge in such a short time.

Quotation regarding the experience: (HE max. 300 characters)

NE was a really energetic and quickly assimilating new information intern. He was eager to overtake new tasks and responsibilities. His personal approach to work was fitting the company culture. He showed high motivation to learn new skills that he didn't possessed previously.

Picture (NE + HE together)

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