

# Erasmus for Young Entrepreneurs

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## SUCCESS STORY

### New Entrepreneur

Name and Surname: Tomasz Łaguna

Country: Poland

Age: 27

Status: Would-be entrepreneur

Sector: Education

### Host Entrepreneur

Name and Surname: Ana del Valle

Country: Spain

Sector: Third sector/Education

Name of business/website: Ticket2Europe [Website](#)

### Details of exchange:

Date of exchange: 1.10.2018 - 29.03.2019

Duration of exchange: 6 months

### Brief introduction:

I am a Spanish and English teacher from Poland interested in starting a business in my country in the field of education, language teaching and international exchanges. In this regard EYE program seemed to me a perfect opportunity to gain more knowledge in areas such as management, promoting one's own business and a great way to understand whether or not it can be my professional future. After working for Ticket2Europe for two months, I realised the dangers but also the great opportunities that such an organisation entails. Thanks to this experience, I can say that I feel more confident and ready to take the next step with the EYE program.

### Activities undertaken:

September-October (one month before the exact start of my mobility):

In the first two months I took care of the abortion of the program of each course and the training offer of the organization. I also managed the provision of all the necessary resources for the classes (teaching materials, lesson times, classroom subdivision, etc.). I was then

involved in the promotion of educational events (producing information material such as posters and promoting the latter through social media Facebook, Twitter, official page of Ticket2Europe, Slack). Finally, I was in charge of the selection of future students and their organization in different groups.

November-March:

I started the work as a English teacher, dedicating myself entirely to the preparation and exhibition of frontal lessons. At the end of the course (which coincides with my sixth month of mobility in the last week) I organized and supervised the students' exams and gave them the certificates.

**Benefits achieved:**

For NE: greater knowledge of the Spanish language and particular improvement of spoken Spanish; I have gained experience as an English teacher, experimenting and developing new teaching methods; I have increased my knowledge of marketing strategies and the use of social media for promotional purposes; I have gained greater awareness of problems related to the management of multiple groups of students at the same time.

For HE: promotion of HE through didactic support aimed at improving language skills; decisive expansion of the field of activity through the organisation of training courses.

**Quotation regarding the experience NE:**

It was a very important experience for me, as it allowed me to gain a lot of confidence in myself regarding the management of a business area and my teaching skills. I am sure that it was a great decision to take part in this program and I would recommend it to every single person interested in acquiring experience, skills and professionalism.

**Quotation regarding the experience HE:**

Tomasz has brought a lot of new ideas, energy and innovative solutions to our entity. We are happy we have met him and we are looking forward to collaborate with him in future.

Picture (NE + HE together)



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