

Erasmus for Young Entrepreneurs

SUCCESS STORY

New Entrepreneur



Name: Pawel Sokolowski
Country: Poland
Age: 42
Status: Would-be entrepreneur
Sector: Art and culture
Website: www.pawel-sokolowski.gallery

Host Entrepreneur



Name: Dorota Kot
Country: Germany
Age: 28
Status: Stadtepartner Stettin e.V.
Sector: Art, Kultur and Social
Website: <https://osteuropa-tage.de/teamure>

Details of exchange:

Date of exchange:
07.11.2019 – 31.01.2020

Duration of exchange: 3 months

Brief Information

I am an artist and photographer graduated the University of the Arts in Poznań. For the past few years I have focused on working in the wet collodion technique. I am convinced that this is an innovative product despite it already exist. This technique has extraordinary potential, but requires right recipients.

From this relationship with HE Mrs Dotor in Berlin, I was expected to prove myself as an active photographer on the German market, learn the rules prevailing abroad (legal and regarding rates), make contacts and launch the product - unique photos on glass. But eventually, this relation incredibly helped me to understand the principles of the market and gave my future entrepreneurial activity unreal boost as well as gave me exact idea where to move further. Besides such experience allow me to clearly understood the principles operating inside the company. Thanks to close co-working with Mrs. Dorota now I'm aware: it does not matter how your sole proprietorship is small or large. The operating pattern is similar, although of course it works on a completely different scale.

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During the exchange I've managed to take a part in Osteurope Tag Festival as a photographer, made a presentation and felt the atmosphere in company. I was absolutely free in my actions and thoughts. With support of my Host Entrepreneur I've made a lot of connections, met interesting people and research a market, what is crucial for me. I have met people who are interested in my performance, so we are in touch due to the handle relations. I also get possibility to make the cooperation between Stadtepartner Stettin e.V. and Akademia Sztuki w Szczecinie. I am very proud because it was my idea. The first meeting would be taken on February, what makes me feel enormously inspired. Obviously, I'm extremely satisfied of being part of such amazing program.

“Paweł Sokołowski is a talented person who has all the chances to develop his entrepreneurship. His personality indicates considerable potential and great creativity. All he needs is support in order to achieve success in business direction. Paweł is already a professional on the field of his art and it only depends on him whether he could transfer his skills into business. He has precise plans and a really interesting product, what can be useful both in artistic activities, in design work, and can also be a product of sale on the free market. The Erasmus program for young entrepreneurs is gorgeous thing and needed both for people participating in the program and for companies inviting specific people to visit. I will recommend it to my friends and business partners.”

Dorota Kot



I grant Erasmus for Young Entrepreneurs Support Office the right to use my story in its publications.